

Meeting of the Indiana County Manufacturing Consortium,
Friday, May 18, 2007

Attendees:

Gorell Enterprises – Mike Rempel
Clark Metals – Jodie Detwiler
Ardiem Medical – Jim Cupp
Synergy Contracting – Nancy Saxman
General Fabricating – John Hnath
Winchester Industries – Tom Baker
Quintech – Dennis McCracken
Elkin – Frank Holuta

Chamber of Commerce – Dana Henry
TCWIB – Lori Harvey
Career Link – Kevin Lazor, Herb Gleditsch
Commissioner Rod Ruddock

Mike welcomed members and guests

Mike provided the list of Industry Weeks 50 Best Manufacturers (none of us on it!)

The Criteria the use to evaluate the list are:

- Revenue growth – past 3 years
- Profit margin – past 3 years
- Inventory turns
- Asset turnover
- Return on assets
- Return on equity

Mike indicated that there is an opportunity to comment on the upcoming Health care consolidation with Highmark, and encouraged all to do so.

Mike told everyone about the upcoming Entrepreneur Growth conference

Mike also shared the PNC Economic Outlook, which showed that two areas of concern are:

- Minimum wage
- Energy prices

Mike reviewed the seminar in Pittsburgh that he attended – Alpern Rosenthal – Mfg. Trends

Mike shared the Labor Force statistics for Indiana county

Mike suggested that the funding usage - \$2k website; \$3k recruitment – be used for creating a more dynamic website.

Mike updated the group on his company visits.

Mike requested that each member do some Homework – provide two good ideas per company that you will present – 10 minutes is all you get – submit by next meeting

Report from each consortium partner, advising us of any new or interesting items, opportunities or programs that they are aware of or may be available to our members.

Our speaker today was Kevin Lazor. Kevin will review the programs and services offered by the Career Link.