

**Indiana County Manufacturing Consortium**  
**Meeting Minutes**  
**May 14, 2009**

Attendees: Frank Holuta – Elkin  
Ellen Starry – Gorell  
Volker Valentin – Gorell  
Mike Rempel – Gorell  
Julie Miller – MGK  
Pam Gates – Penn Machine  
Tom Baker – Winchester Industries  
Stephanie DiLeo – Homer City Automation  
Dave Coleman – Cleveland Brothers  
Dennis McCracken – Quintech  
Sean Gillespie – Breeze Industrial

Kevin Lazor – CareerLink  
Ken Raybuck – Tri-county WIB  
Jane Gardner – IUP  
Dave Frick – Commissioner  
Jerry Richardson – Planning and Development  
Dana Henry – Chamber of Commerce

**IP Funding**

Joe Pittman visited the consortium to discuss the funding situation. Last July a budget was passed based on estimated revenue but the revenue coming in is about 3 billion less than expected. They need to bring the budget into balance and they are not able to deficit spend so their only options are to cut programs or raise taxes. The Senate does not feel that they should increase taxes at this time so they are proposing a budget that cuts programs, including the IP funding. This is not final yet. Joe encouraged everyone to advocate for our cause and write to our representatives but to remember that this money has to come from somewhere.

**Shared Training**

Mike will resend an e-mail requesting feedback on the shared training classes. We need to know who is planning to participate so that they can properly prepare for the classes.

### **Recruitment Event**

Frank is heading the group that is organizing this recruitment event. They have narrowed down a location to the Coney in Indiana. The date is up in the air for now because they are hoping to book Secretary Cornelius who may not be available till July or August. We would like to have the Secretary attend to draw attention to the event and to display our companies to him. We discussed having members of the consortium showcase their products and services at the event and there was a general interest in this idea. We also discussed who we should invite to this event such as county commissioners, resource partners, past and hopeful members, IUP management resources, etc... A list of manufacturers in the county who could be potential members was distributed. We talked about the definition of a manufacturer and if non-manufacturing companies would benefit from our organization and if we should extend an invitation to them as well. We are able to use our funding for the event as long as we are billed before the end of June.

### **Tri-County Meeting**

The state has requested that we do more regional work rather than just our individual counties. We are trying to put together a meeting with all 3 counties. There were 4-5 individuals interested in attending this meeting. Mike will be sending out an e-mail looking for other interest.

### **Marketing Outreach**

There is 10,825 to divide between our 3 counties for marketing and outreach. Subtracting what we have already spent, the estimated expenses for the regional event and the recruitment event, we have approximately 3,500 left to be spent by the end of June. The group discussed our marketing options and decided on a plan of action. We agreed to continue with our radio ads, purchase a billboard for one month, and provide a scholarship for one PFEW participant.

### **Miscellaneous**